XXX Company Name is currently an owner-operated business with one full time employee. Additional services, such as accounting and bookkeeping are purchased from third party service providers as needed.

XXX Company Name currently has XXX number of full time employees and XXX number of part time employees. Additional services, such as XXX Service (accounting, IT, etc.) are purchased from third party service providers as needed.

XXX Company Name does not enter into referral arrangements with other or businesses, nor do we employ any outside sales staff, including commissioned salespeople.

While XXX Company Name may, from time to time, enter into referral arrangements with other trusted individuals and/or businesses, we do not directly employ any sales staff, including commissioned salespeople.

XXX Company Name may, from time to time, enter into referral arrangements with other trusted individuals and/or businesses. In addition, use outside sales staff, including commissioned salespeople. We currently have sales arrangements with XXX number of organizations, accounting for approximately XXX number of outside sales staff that are able to promote and sell our products and services.

XXX Company Name does not enter into referral arrangements with other individuals and/or businesses. We do use outside sales staff, including commissioned salespeople. We currently have sales arrangements with XXX number of organizations, accounting for approximately XXX number of outside sales staff that are able to promote and sell our products and services.